



CyberLink (5203.TW)

Q3 2025 Investor Conference

The Innovative Solution Provider for **CREATE & PLAY** of Digital Media
and **Facial Recognition & AI**

October 29, 2025

Safe Harbor Notice

The following pages contain projections & estimates of financial information as well as market and product developments for future periods. These projections & estimates are based on information currently available, which we believe to be reliable, but they involve risks & uncertainties. Our actual results of operations & financial condition may differ significantly from those contained in the projections & estimates. The projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

Agenda

- Q3 2025 Financial Results (Unaudited)
- Products and Business Overview

Q3 2025 Financial Results

(Unaudited)

Q3 2025 Financial Highlights

Q3 2025 Income Statement

- Revenue NT\$635.9 M +21.5% YoY
- **Operating Income NT\$91.8 M +74.3% YoY**
- Net Income NT\$132.0 M +200.7% YoY
- EPS NT\$1.67

Q1-Q3 2025 Income Statement

- Revenue NT\$1,806.4 M +16.8% YoY
- **Operating Income NT\$250.6 M +90.4% YoY**
- Net Income NT\$204.1 M -10.6% YoY
- EPS NT\$2.58

Q3 2025 Consolidated IS

NT\$ thousand	2025 Q3	%	2025 Q2	%	QoQ	2024 Q3	%	YoY
Revenue	635,881	100.0%	598,957	100.0%	6.2%	523,177	100.0%	21.5%
COGS	(97,601)	-15.3%	(85,063)	-14.2%	14.7%	(80,682)	-15.4%	21.0%
Gross Profit	538,280	84.7%	513,894	85.8%	4.7%	442,495	84.6%	21.6%
R&D Expense	(189,244)	-29.8%	(177,477)	-29.6%	6.6%	(167,836)	-32.1%	12.8%
S&M Expense	(223,924)	-35.3%	(214,446)	-35.8%	4.4%	(183,376)	-35.1%	22.1%
G&A Expense	(33,346)	-5.2%	(30,487)	-5.1%	9.4%	(29,007)	-5.5%	15.0%
Expected Credit Loss	0	0.0%	0	0.0%	NA	(9,637)	-1.8%	NA
Operating Expense	(446,514)	-70.3%	(422,410)	-70.5%	5.7%	(389,856)	-74.5%	14.5%
Operating Income	91,766	14.4%	91,484	15.3%	0.3%	52,639	10.1%	74.3%
FX Gain(Loss)	34,698	5.5%	(143,422)	-23.9%	NA	(29,066)	-5.6%	NA
Investment Gain(Loss)	0	0.0%	0	0.0%	NA	0	0.0%	NA
Other Income(Loss)	30,700	4.8%	32,749	5.4%	-6.3%	30,758	5.9%	-0.2%
Non-Operating Income (Loss)	65,398	10.3%	(110,673)	-18.5%	NA	1,692	0.3%	3765.2%
Income before Tax	157,164	24.7%	(19,189)	-3.2%	NA	54,331	10.4%	189.3%
Net Income	132,041	20.8%	(30,249)	-5.1%	NA	43,904	8.4%	200.7%
EPS (NT\$)	1.67		-0.38			0.56		

- Three product lines delivered YoY revenue growth

- YoY increase in S&M expense was driven by higher digital marketing spending

- Q3 non-operating income improved significantly due to FX gain turning positive

Note: To reflect our business operations, sales-related generative AI operating expenses have been classified as cost of goods sold (COGS). The 2024 figures have also been restated accordingly for comparison.

Q1-Q3 2025 Consolidated IS

NT\$ thousand	Q1-Q3 2025	%	Q1-Q3 2024	%	YoY
Revenue	1,806,363	100.0%	1,546,163	100.0%	16.8%
COGS	(273,797)	-15.1%	(238,161)	-15.4%	15.0%
Gross Profit	1,532,566	84.9%	1,308,002	84.6%	17.2%
R&D Expense	(542,255)	-30.0%	(488,037)	-31.6%	11.1%
S&M Expense	(644,746)	-35.7%	(547,363)	-35.4%	17.8%
G&A Expense	(94,995)	-5.3%	(94,787)	-6.1%	0.2%
Expected Credit Loss	0	0.0%	(46,240)	-3.0%	NA
Operating Expense	(1,281,996)	-71.0%	(1,176,427)	-76.1%	9.0%
Operating Income	250,570	13.9%	131,575	8.5%	90.4%
FX Gain(Loss)	(88,062)	-4.9%	37,504	2.4%	NA
Investment Gain(Loss)	0	0.0%	0	0.0%	NA
Other Income(Loss)	97,381	5.4%	106,278	6.9%	-8.4%
Non-Operating Income (Loss)	9,319	0.5%	143,782	9.3%	-93.5%
Income before Tax	259,889	14.4%	275,357	17.8%	-5.6%
Net Income	204,094	11.3%	228,352	14.8%	-10.6%
EPS (NT\$)	2.58		2.89		

- Revenue grew steadily with effective cost control, leading to a YoY improvement in operating margin

- In Q2, USD depreciated significantly against the TWD, resulting in substantial FX loss for the first three quarters

Note: To reflect our business operations, sales-related generative AI operating expenses have been classified as cost of goods sold (COGS). The 2024 figures have also been restated accordingly for comparison.

Revenue Breakdown by Product Group

- **Create B2C achieved record-high revenue for both Q3 and the first three quarters of 2025.**
 - Flagship products PowerDirector and PhotoDirector, along with emerging products MyEdit and Promeo, continued to deliver revenue growth.
- **Computer Vision business recorded its highest revenue for the first three quarters of 2025**
 - Primarily driven by the growth in Japan, Taiwan, Korea, and the U.S. markets

Revenue expressed in NT\$ thousand

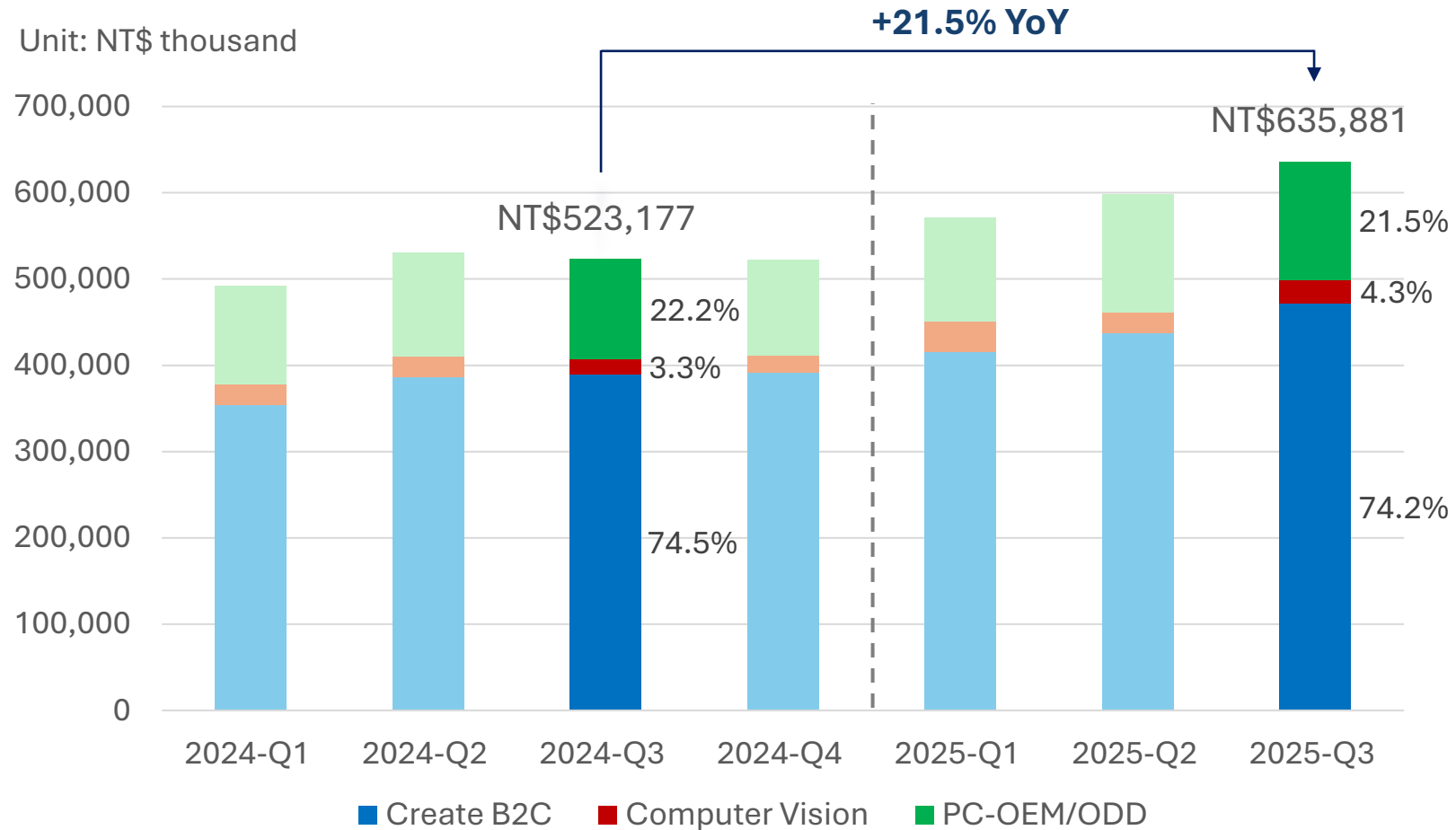
Product Group	Q3 2025 Revenue	%	YoY
Create B2C	471,493	74.2%	21.0%
Computer Vision	27,593	4.3%	57.5%
PC-OEM/ODD	136,795	21.5%	17.9%
TOTAL	635,881	100.0%	21.5%

Product Group	Q1-Q3 2025 Revenue	%	YoY
Create B2C	1,324,315	73.4%	17.1%
Computer Vision	87,461	4.8%	36.2%
PC-OEM/ODD	394,587	21.8%	12.5%
TOTAL	1,806,363	100.0%	16.8%

Note: The New Biz group has been renamed to Computer Vision as the main product within the group, FaceMe, has entered the application expansion and market penetration phase.

Trend of Revenue Breakdown by Product Group

Create B2C revenue continued to grow, representing 74.2% of total revenue in Q3 2025

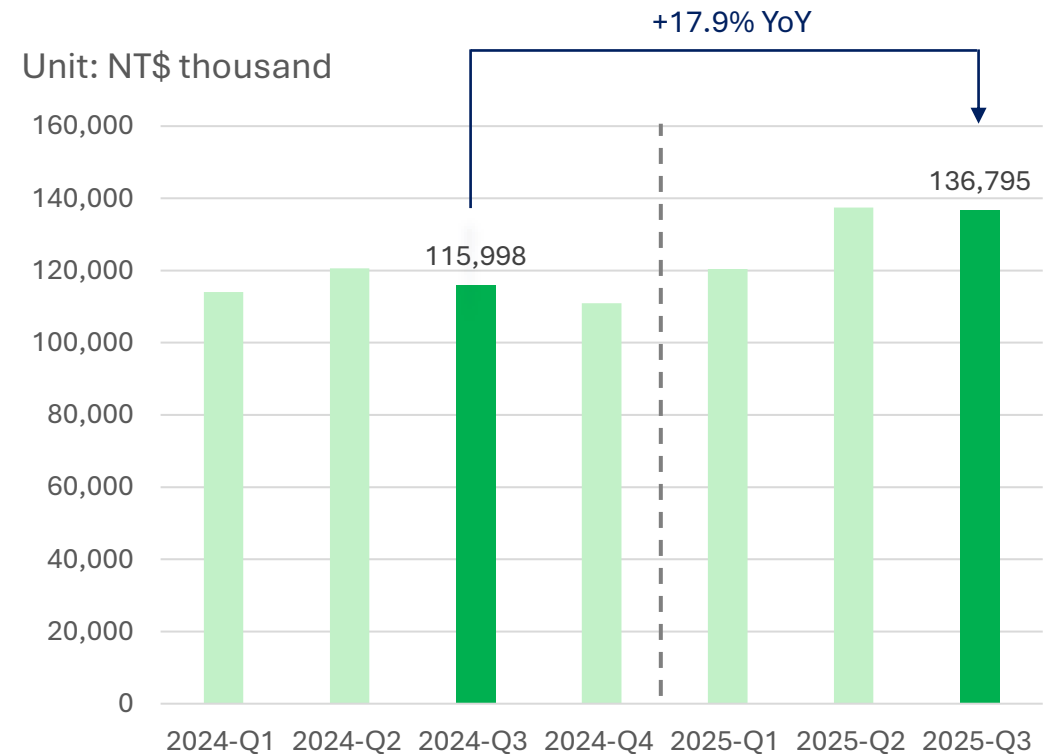
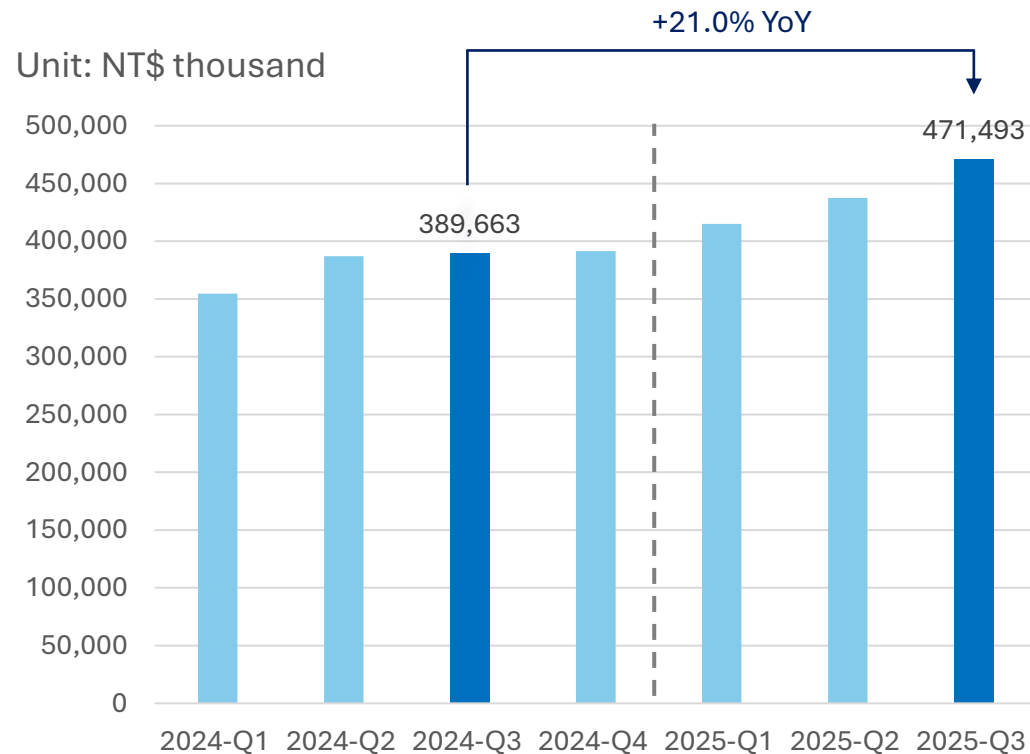


Quarterly Revenue Trends of Product Lines (1/2)

Create B2C revenue grew by 21.0% YoY to NT\$471.5M, representing 74.2% of total revenue.

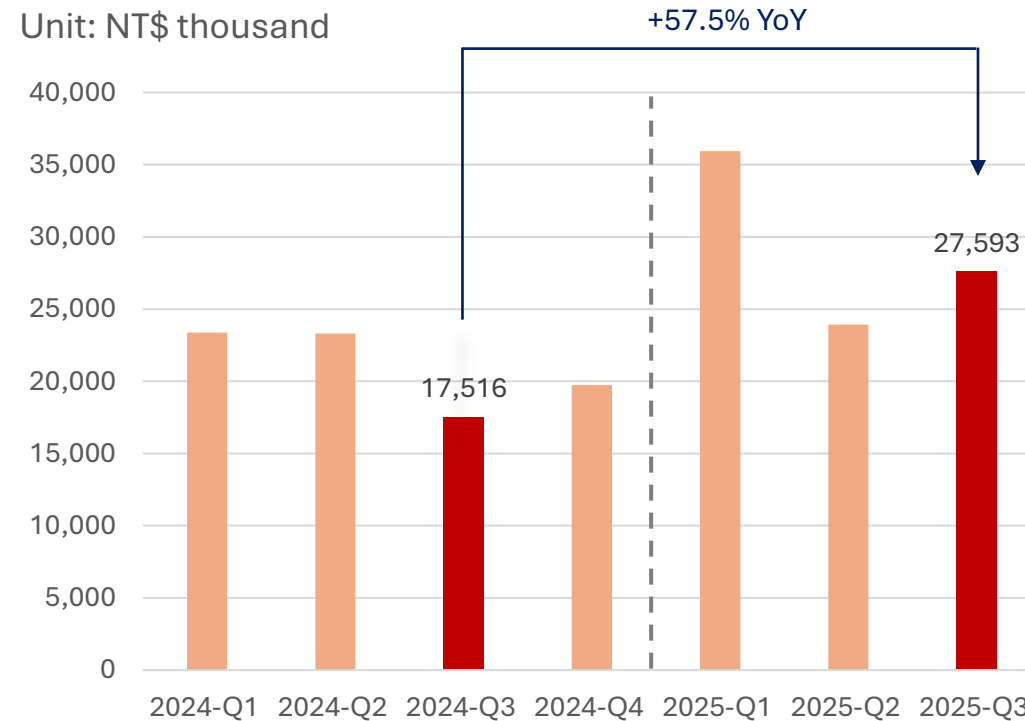
PC-OEM & ODD revenue rose by 17.9% YoY to NT\$136.8M, representing 21.5% of total revenue.

- Growth in Q3 2025 came from increased PowerDVD sales through retail channels



Quarterly Revenue Trends of Product Lines (2/2)

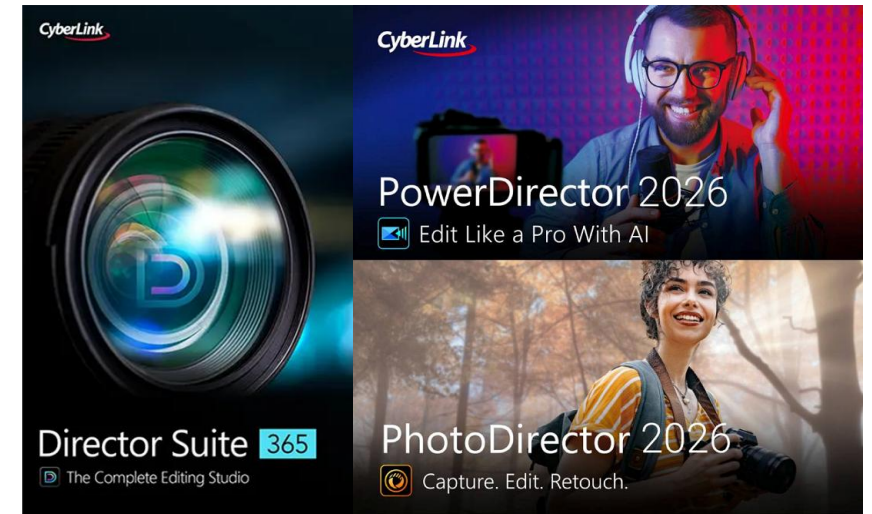
Computer Vision revenue grew by 57.5% YoY to NT\$27.6M, representing 4.3% of total revenue. The revenue in the first three quarters grew faster than last year's.



Products and Business Overview

Create B2C Business Update

- **Director Suite launched its new 2026 version**
 - Featuring a wide range of AI generation tools and upgraded AI-assisted creative features
 - Enhanced product UI/UX design
- **Iteratively optimizing GenAI models and integrating them into vertical use cases**
 - Introduced 10+ new GenAI features and 6 new models in Q3
 - PowerDirector & PhotoDirector offer AI video editing & AI photo editing
 - Promeo launched AI Marketing Advisor, assisting business users with product analysis, copywriting, and design of marketing materials
 - MyEdit unveiled the Lyrics to Song music generation tool
- **Developing AI PC market opportunities**
 - Keeping optimizing our products for AI PC hardware
 - Strengthening brand presence through marketing partnerships



Computer Vision Business Update

- **FaceMe ranked top 5 globally in the U.S. NIST Age Estimation & Verification (AEV) Evaluation**
 - The technology is expected to expand into industries such as automated retail vending machines and digital platforms for reducing compliance risks and operational costs
- **New FaceMe Success Cases**
 - Anti-spoofing and multi-factor authentication features were adopted by new clients at high-security locations, including airports and high-tech facilities
 - eKYC solution featuring ID verification, fast authentication, and anti-spoofing was adopted by a new client in Taiwan



Conclusion

- Revenue in Q3 2025 grew by 21.5% YoY, and we remain optimistic about revenue growth in Q4 and next year.
- Create B2C achieved record-high quarterly revenue. We will continue to integrate AI technology to optimize our products and enhance their competitiveness.
- FaceMe reported strong revenue growth in the first three quarters this year, with an optimistic outlook for Q4 and the coming year.

For more information about CyberLink:

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Thank You!